



RPost

Non-Public Briefing —▶▶



For Accredited Investors Only

www.RPost.com



RPOST™

California-Based Cybersecurity Company
Private & Profitable

Track | Prove | E-Sign | Encrypt | Share | Certify | Digitize | Control | Pre-Empt

www.RPost.com

Worldwide Customers



Focus: RMail Active Threat Hunting



PRE-Crime

RPost patented (rpost.com/patents)
and patents pending.



Why? Worldwide Need = High Returns

Example return on investment potential



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Example return on investment potential

CYBERSECURITY

**Early Investors:
260x IPO Return
\$100K → \$26 million**

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Example return on investment potential

CYBERSECURITY

**Early Investors:
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\$100K → \$26 million**



RPost patented (rpost.com/patents)
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Evolution of Cyber Risks



*RPost patented (rpost.com/patents)
and patents pending.*



Evolution of Cyber Risks



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and patents pending.*



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and patents pending.*



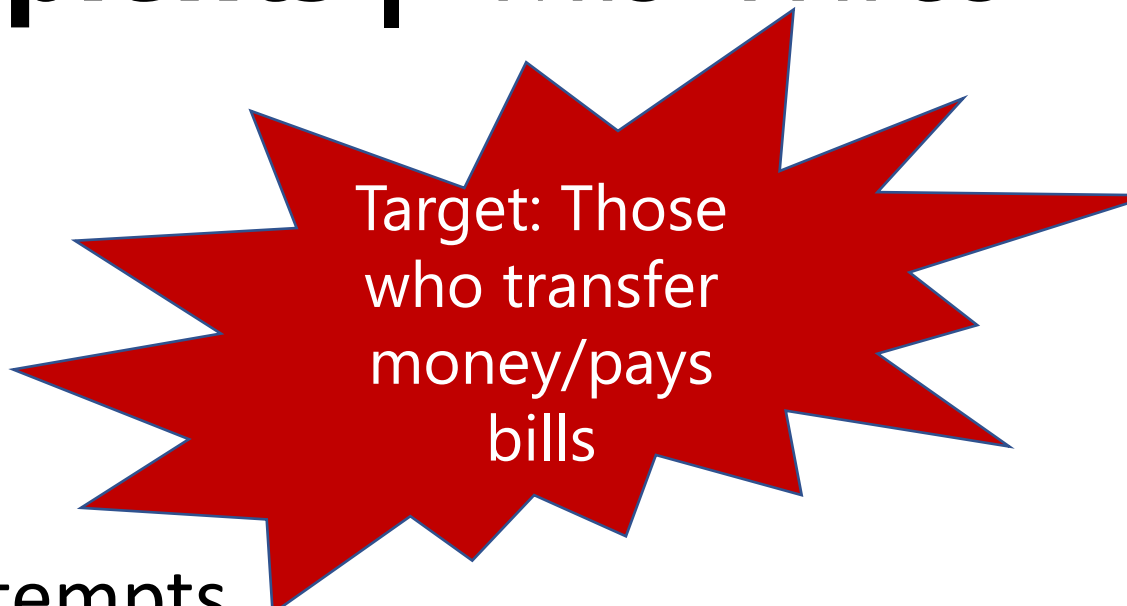
Success Targeting Recipients | “Mis-Wires”

FBI Stats

Business email compromise (BEC)

Email account compromise (EAC)

- **\$43 billion** globally “mis-wire” attempts
- **\$2.7 billion** funds sent to cybercriminals in last year alone
- **10% increase** in identified losses in last year.
- **\$150K loss each 37 Seconds**, reported to U.S. Secret Service.



Target: Those
who transfer
money/pays
bills

(Of the quarter million incidents reported to FBI. Excludes unreported incidents. May 4, 2022, FBI report Alert Number I-050422-PSA, https://www.ic3.gov/Media/PDF/AnnualReport/2021_IC3Report.pdf)

FBI Reported Losses 2022 Ransomware vs. BEC

Ransomware
\$34.3 million

BEC
\$2.7 billion

Source: 2022 Internet Crime Report, IC3 Unit of the FBI

https://www.ic3.gov/Media/PDF/AnnualReport/2022_IC3Report.pdf

Attack Vectors



Sender



Internet Path

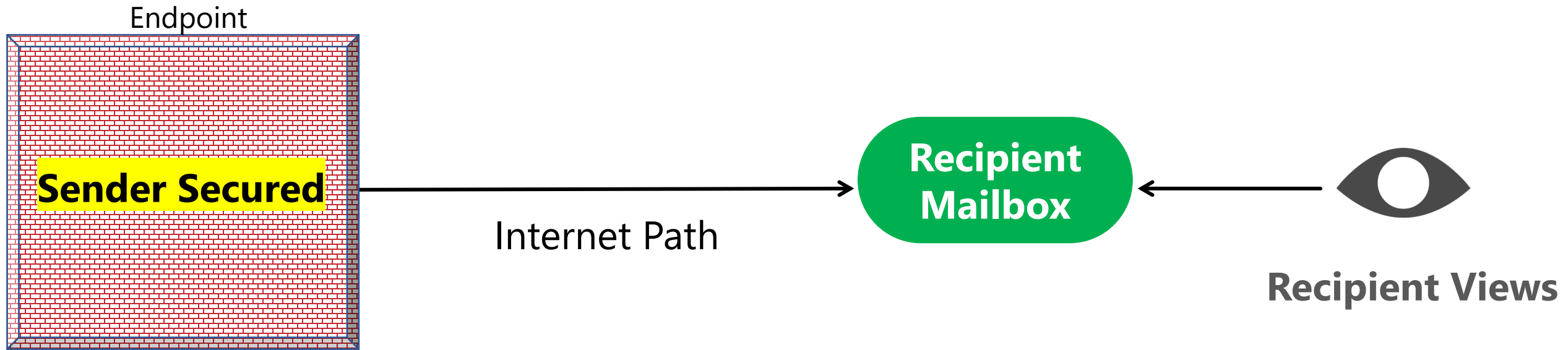


Recipient
Mailbox

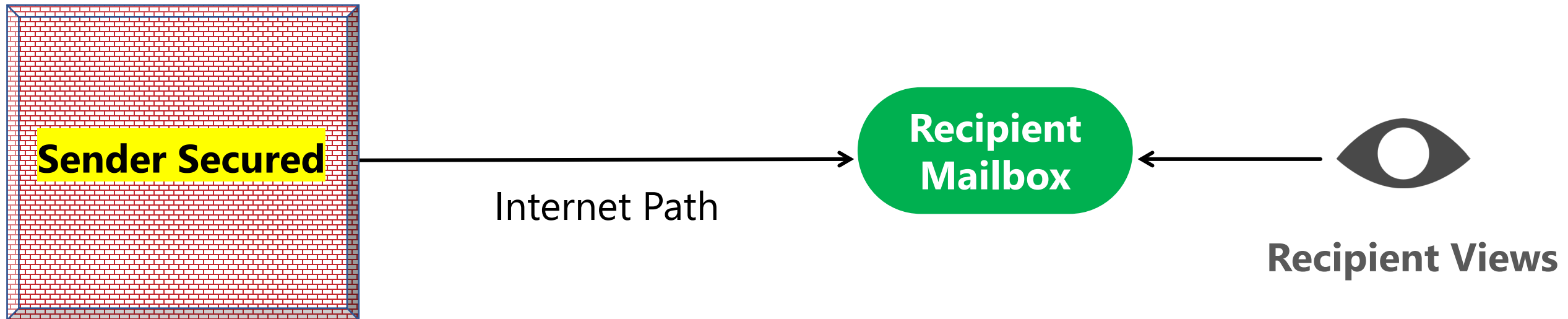


Recipient Views

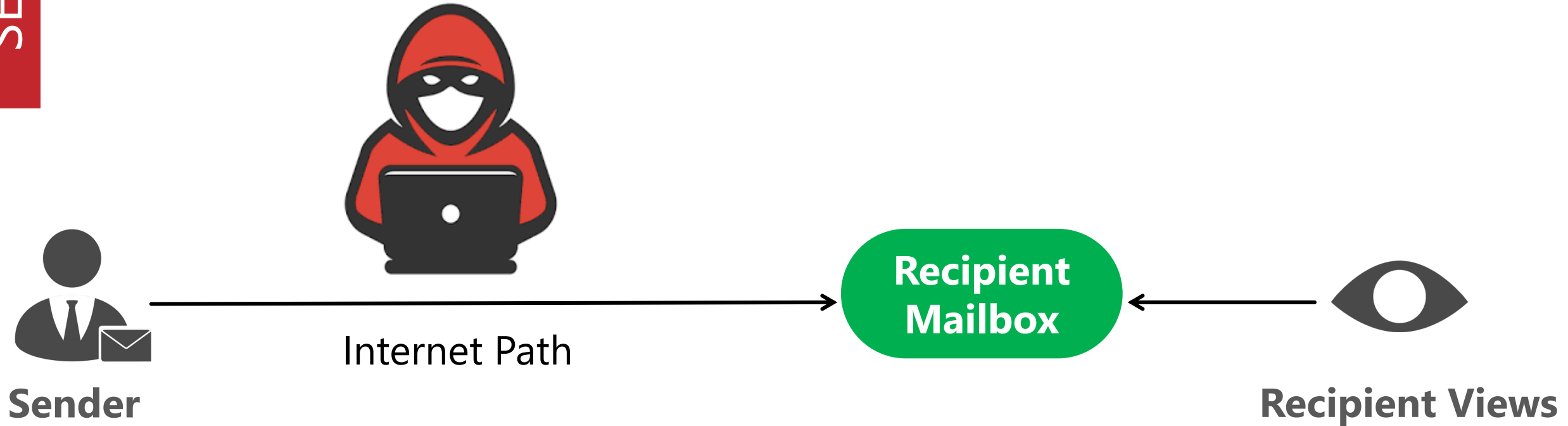
Historical Attack Vector: Sender Secured



Historical Attack Vector: Sender Secured

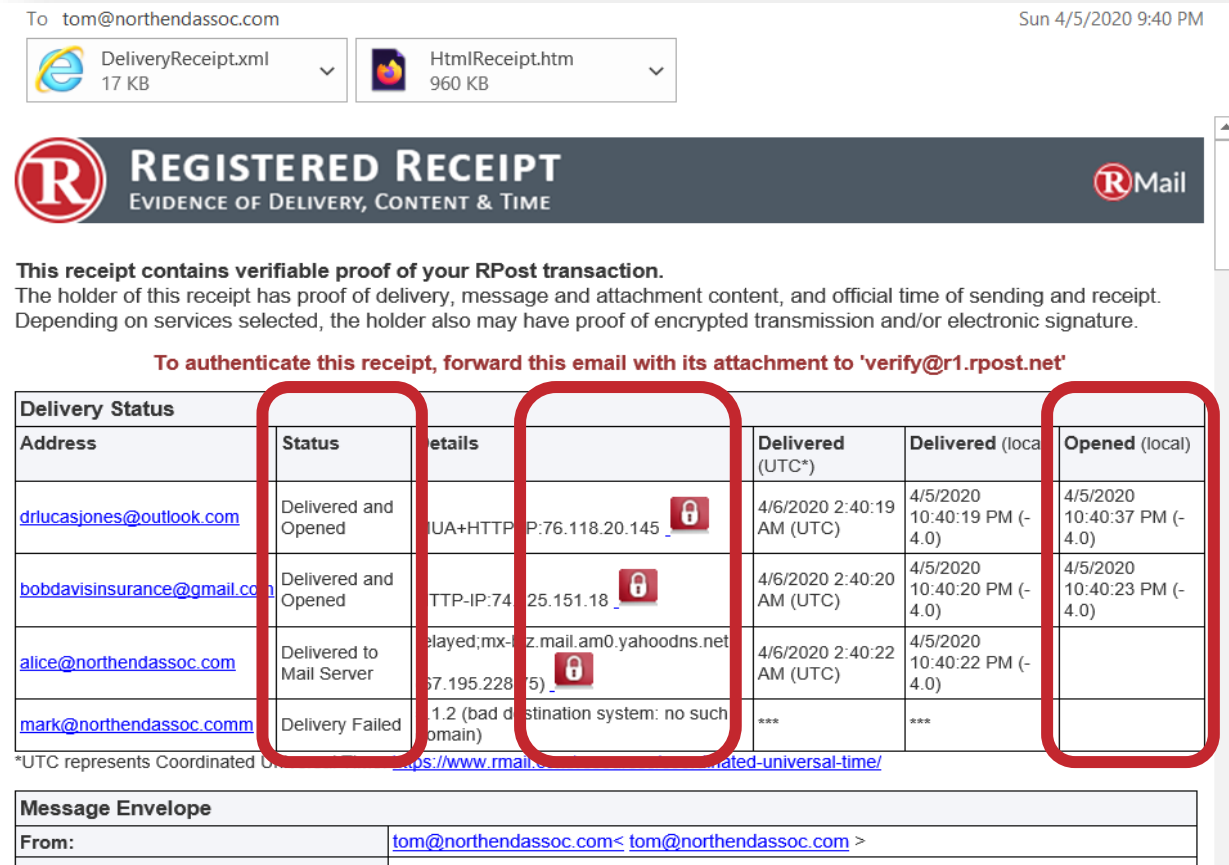
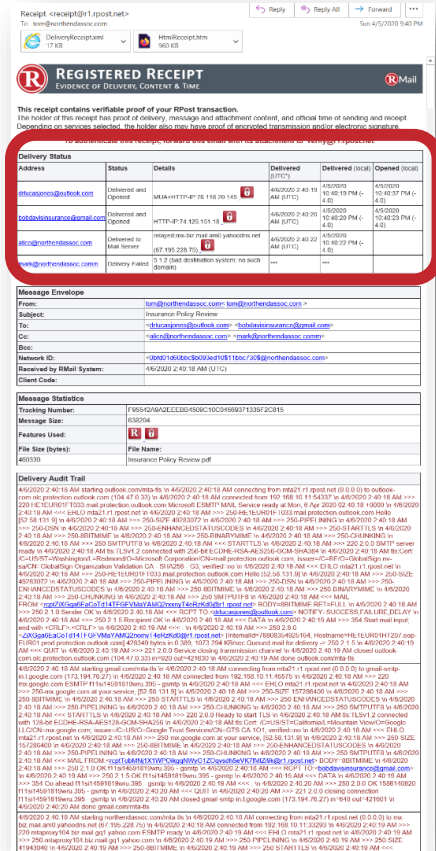


Historical Attack Vector: Transmission



Registered Receipt™

Verifiable proof



- ✓ Track and prove
- ✓ Auditable proof of compliance
- ✓ Timestamped e-delivery proof & open tracking



Historical Attack Vector: Secured



REGISTERED ENCRYPTION™
 CERTIFICATE EVIDENCING END-TO-END SECURITY



This privacy certificate provides proof of the privacy status of the associated email, from the original sender through to each recipient. Together with the Registered Receipt™ it is attached to, a user may authenticate the data in this certificate along with the original message content and all of the delivery history and timestamp details. To authenticate the information in this certificate, follow the instructions on the associated receipt. Patented and Pending US 16866135.

Message Envelope

Message ID: C8737EB0CE1510A2053C44E0056E5FC3DD8645

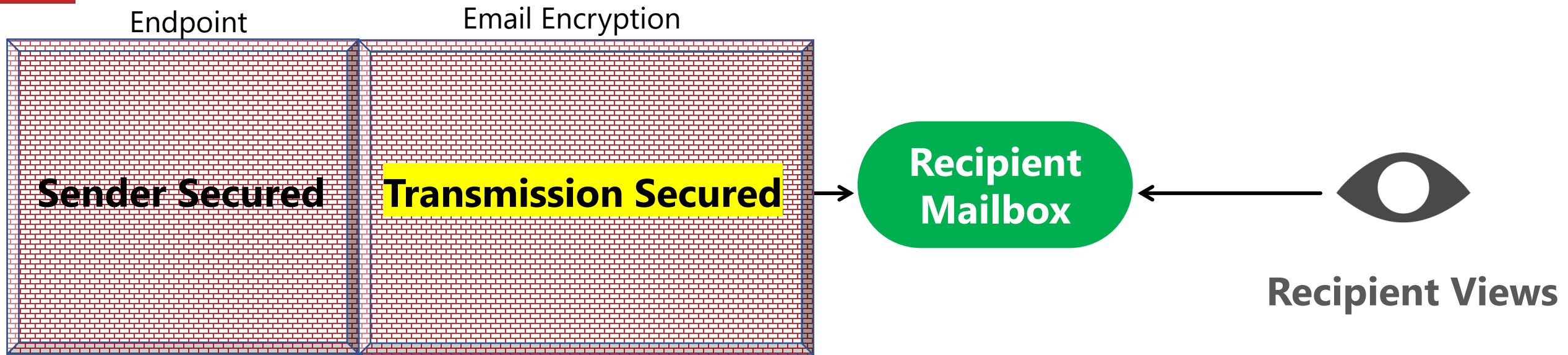
Outbound Details: Sender to RMail Cloud					Inbound Details: RMail Cloud to Recipient					
Original Sender	Internet Hop ID	Security Details		Time Inducted	Encryption Status	End Recipient	Security Details		Time Received	Encryption Status
		Message Level	Transmission				Message Level	Transmission		
mjames@newinsurance.com	smtp13.relay.iad3a.emailsrvr.com (Authenticated sender: mjames-AT-newinsurance.com)	RSA-AES256	TLSv1.2*	05/26/2022 07:39:34 PM (UTC)	Best+	wanda.mcgrath@holdingsusa.net		TLSv1.2	05/26/2022 07:39:38 PM (UTC)	Best
mjames@newinsurance.com	smtp13.relay.iad3a.emailsrvr.com (Authenticated sender: mjames-AT-newinsurance.com)	RSA-AES256	TLSv1.2*	05/26/2022 07:39:34 PM (UTC)	Best+	jonathan.ogden@holdingsusa.net		TLSv1.1	05/26/2022 07:39:38 PM (UTC)	Acceptable
mjames@newinsurance.com	smtp13.relay.iad3a.emailsrvr.com (Authenticated sender: mjames-AT-newinsurance.com)	RSA-AES256	TLSv1.2*	05/26/2022 07:39:34 PM (UTC)	Best+	richard.clark@associatesolutions.net	PDF-AES256	TLSv1.0	05/26/2022 07:39:38 PM (UTC)	Best+

End-to-End Security Summary			
Original Sender	Original Recipient	Overall Encryption Status	Status Description
mjames@newinsurance.com	wanda.mcgrath@holdingsusa.net	★★★★★	Best encryption from sender device, best to recipient gateway
mjames@newinsurance.com	jonathan.ogden@holdingsusa.net	★★★★☆	Best encryption from sender device, acceptable to recipient.
mjames@newinsurance.com	richard.clark@associatesolutions.net	★★★★★	Best encryption from sender device, best+ to recipient.

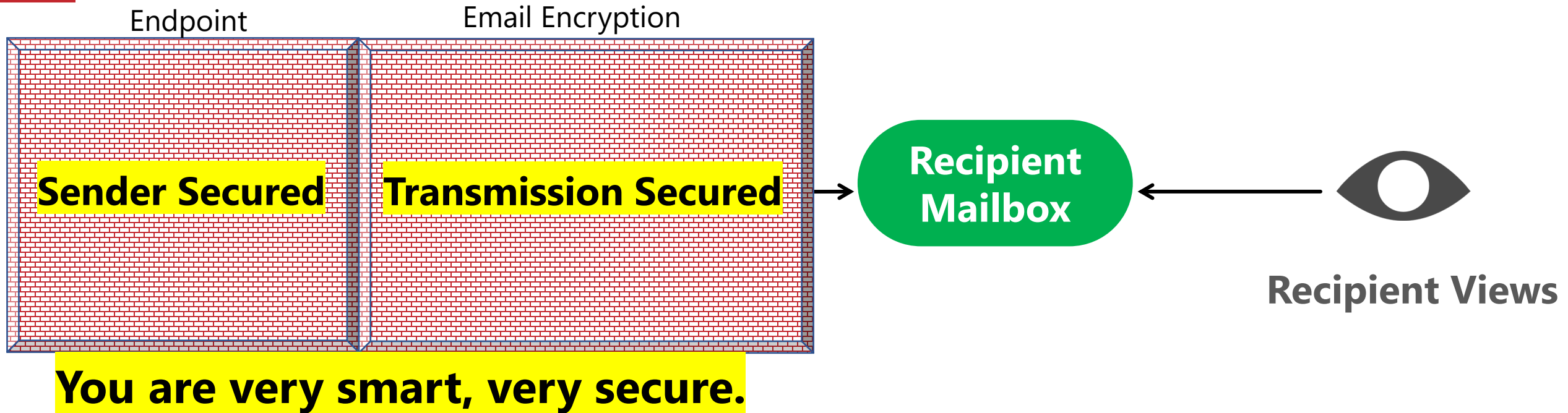
For more information about RMail® services, visit www.rmail.com

An RPost® Technology

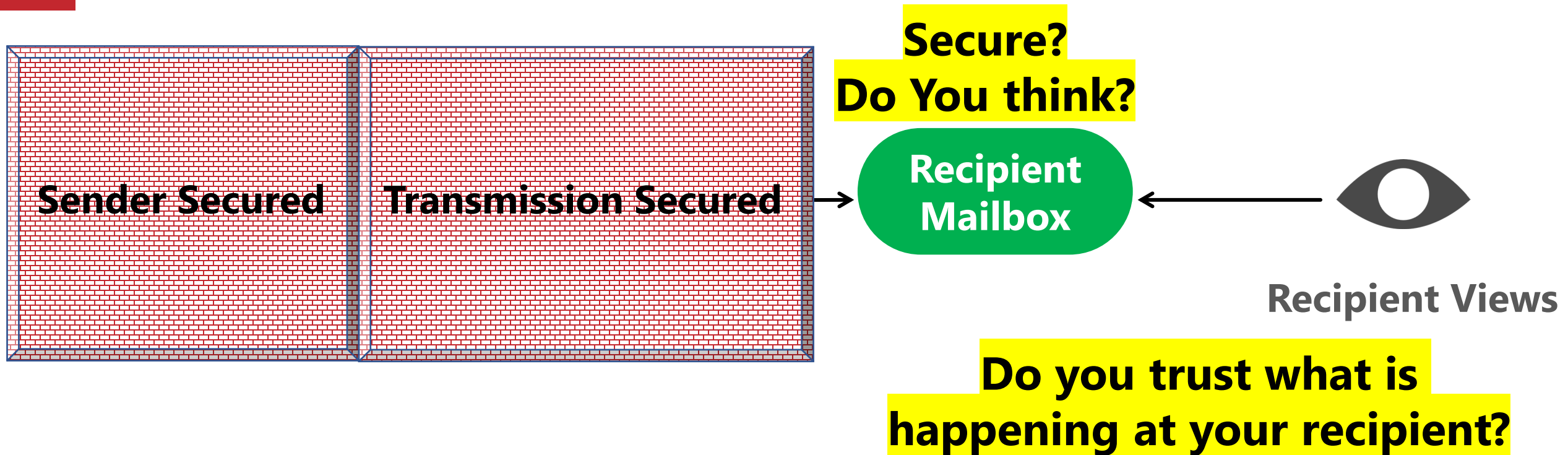
Historical Attack Vector: Transport Secured



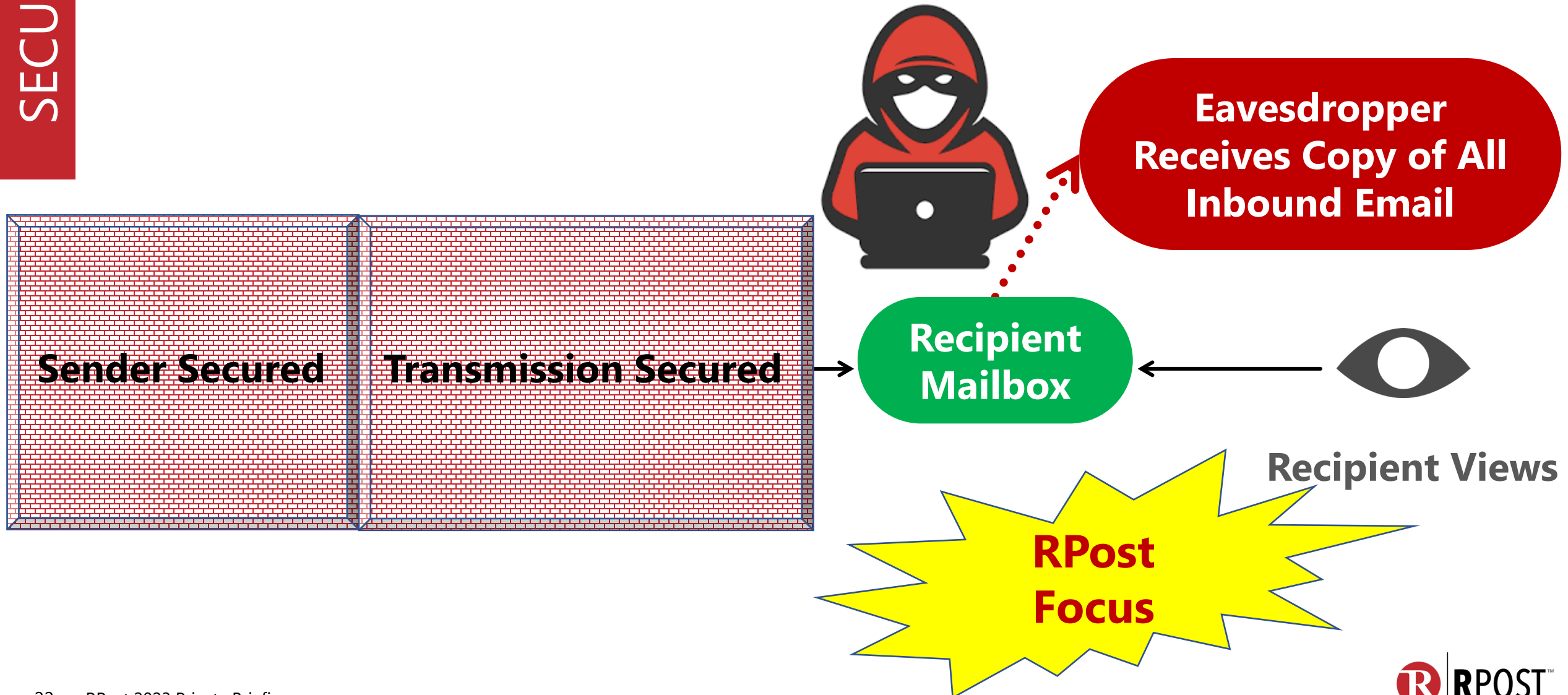
Historical Attack Vector: YOU are SMART



New Attack Vector: Recipient Inbox



New Attack Vector: Recipient Inbox



How? Preying on Nostalgia for Passwords

Look at your
Settings → Password
area of iPhone.

Your email has a known
password list.

Purchased passwords on
dark web.

Iterations of these
passwords are first
attempts.



Password attempts in wrong
site are recorded.

Passwords may be actively
mined on sites without site
knowledge.



Pre-empt Cybercrime
Detect Eavesdropping
at Recipient Inbox

www.RMail.com

ID Eavesdropping at Recipient | New Target

Email Activity Report Email Eavesdropping™ Alert

Original Recipient: David.Smith@northwestinsurance.com

Security:	Red
Opens:	3
Locations:	2

Email Age: 15 days 1 hour 4 minutes

Risk Details: All Active

Time (UTC)	Activity	Location
09/15/2022 08:12:48	Open (VPN)	Ikeja, Lagos, Nigeria
09/13/2022 17:06:22	Open	Boston, MA
09/13/2022 12:54:18	Open	Boston, MA

Original Message Details
 Subject: Weekly analysis
 Original Send Time: 09/13/2022 03:20:00 UTC
 Transaction ID: A4BD52B62EE9862A5FDDB8F336A99E2D69F1E59A

Metadata:

[IP Address: 41.67.191.255] [Time Opened: 09/15/2022 08:12:48 AM] [REMOTE_ADDR: 192.168.10.153] [HTTP_HOST: open.r1.rpost.net] [SCRIPT_NAME: /open/images/LGy25hw0Z65CNLyOLYzCLCuMKdk.../26b8CMDIx.gif] HTTP_ACCEPT:/* HTTP_ACCEPT_ENCODING:gzip, deflate HTTP_HOST:open.r1.rpost.net HTTP_USER_AGENT:Mozilla/4.0 (compatible; ms-office; MSOF11.10) HTTP_X_FORWARDED_FOR:192.168.10.153 HTTP_X_FORWARDED_PROTO:https HTTP_X_FORWARDED_PORT:443

Expecting Funds?
 See if there is risk that the recipient may fall prey to a mis-wire.

ID Eavesdropping at Recipient | New Target

Email Activity Report

Email Eavesdropping™ Alert

Original Recipient: David.Smith@northwestinsurance.com

Security: Red



Opens: 3

Locations: 2

Email Age: 15 days 1 hour 4 minutes

**Pre-empt cybercrime.
After the hook is in, before the steal.**

Risk Details: All Activities

Time (UTC)	Activity	Location	Country	Network Addr.	Network	Risk
09/15/2022 08:12:48	Open (VPN)	Ikeja, Lagos	Nigeria	41.67.191.255	Netcom Africa	Red
09/13/2022 17:06:22	Open	Boston, MA	USA	94.92.53.178	Verizon	Green
09/13/2022 12:54:18	Open	Boston, MA	USA	94.52.53.178	Verizon	Green

Original Message Details
 Subject: Weekly analysis
 Original Send Time: 09/13/2022 03:20:00 UTC
 Transaction ID: A4BD52B62EE9862A5FDD8F336A99E2D69FEF54A

Metadata:

[IP Address: 41.67.191.255] [Time Opened: 09/15/2022 08:12:48 AM] [REMOTE_HOST: 192.168.10.153] [HTTP_HOST: open.r1.rpost.net] [SCRIPT_NAME: /open/images/LGy25hw0Z65CNLyOLYzCLCuMKdk95gm4vir26bBCMDIx.gif] HTTP_ACCEPT:*/ HTTP_ACCEPT_ENCODING:gzip, deflate HTTP_HOST:open.r1.rpost.net HTTP_USER_AGENT:Mozilla/4.0 (compatible; ms-office; MSOF... 1.0 HTTP_X_FORWARDED_FOR:193.83.3.55 HTTP_X_FORWARDED_PROTO:https HTTP_X_FORWARDED_PORT:443 HTTP_X...

New Patent
Pending
Innovation

AI ID's Eavesdropping at Recipient | Alert

Email Age: 15 days 1 hour 4 minutes

Risk Details: All Activities

**Pre-empt cybercrime.
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Time (UTC)	Activity	Location	Country	Network Addr.	Network	Risk
09/15/2022 08:12:48	Open (VPN)	Ikeja, Lagos	Nigeria	41.67.191.255	Netcom Africa	Red
09/13/2022 17:06:22	Open	Boston, MA	USA	94.92.53.178	Verizon	Green
09/13/2022 12:54:18	Open	Boston, MA	USA	94.52.53.178	Verizon	Green

Metadata:

[IP Address: 41.67.191.255] [Time Opened: 09/15/2022 08:12:48 AM] [REMOTE_HOST: 192.168.10.153] [HTTP_HOST: open.r1.rpost.net] [SCRIPT_NAME: /open/images/LGy25hw0Z65CNlyOLyZCLCuMKdk95gm4vir26bBCMDIx.gif] HTTP_ACCEPT:/*/* HTTP_ACCEPT_ENCODING:gzip, deflate HTTP_HOST:open.r1.rpost.net HTTP_USER_AGENT:Mozilla/4.0 (compatible; ms-office; MSOffice 16) HTTP_X_FORWARDED_FOR:183.82.2.55 HTTP_X_FORWARDED_PROTO:https HTTP_X_FORWARDED_PORT:443 HTTP_X_AMZN_TRACE_ID:Root=1-632d2601-68f7d3e527e10ac35f151b35 HTTP_UA_CPU:AMD64 Accept:/*/* Accept-Encoding: gzip, deflate Host: open.r1.rpost.net User-Agent: Mozilla/4.0 (compatible; ms-office; MSOffice 16) X-Forwarded-For: 183.82.2.55 X-Forwarded-Proto: https X-Forwarded-Port: 443 X-Amzn-Trace-Id: Root=1-632d2601-68f7d3e527e10ac35f151b35 ua-cpu: AMD64 /LM/W3SVC/5/ROOT 256 2048 C=US, S=VA, L=Herndon, O=Network Solutions L.L.C., CN=Network Solutions DV Server CA 2 CN=tracking.rpost.com 0 CGI/1.1 on 256 2048 C=US, S=VA, L=Herndon, O=Network Solutions L.L.C., CN=Network Solutions DV Server CA 2 CN=tracking.rpost.com 5 /LM/W3SVC/5 192.168.10.186 /open/images/LGy25hw0Z65CNlyOLyZCLCuMKdk95gm4vir26bBCMDIx.gif 192.168.10.153 192.168.10.153 46808 GET /open/images/LGy25hw0Z65CNlyOLyZCLCuMKdk95gm4vir26bBCMDIx.gif open.r1.rpost.net 443 1 HTTP/1.1 Microsoft-IIS/8.5 /open/images/LGy25hw0Z65CNlyOLyZCLCuMKdk95gm4vir26bBCMDIx.gif /*/* gzip, deflate open.r1.rpost.net Mozilla/4.0 (compatible; ms-office; MSOffice 16) 183.82.2.55 https 443 Root=1-632d2601-68f7d3e527e10ac35f151b35 AMD64

(M) = activity determined to be on a mobile device.

(VPN) = activity was detected at an anonymizing VPN endpoint location.

Location = registered location of the detected network.

Network = registered network associated with the internet protocol.

AI ID's Eavesdropping at Recipient | Alert

Email Age: 15 days 1 hour 4 minutes

Risk Details: All Activities

**Pre-empt cybercrime.
After the hook is in, before the steal.**

Time (UTC)	Activity	Location	Country	Network Addr.	Network	Risk
09/15/2022 08:12:48	Open (VPN)	Ikeja, Lagos	Nigeria	41.67.191.255	Netcom Africa	Red
09/13/2022 17:06:22	Open	Boston, MA	USA	94.92.53.178	Verizon	Green
09/13/2022 12:54:18	Open	Boston, MA	USA	94.52.53.178	Verizon	Green

Metadata:

[IP Address: 41.67.191.255] [Time Opened: 09/15/2022 08:12:48] [Location: Ikeja, Lagos] [Country: Nigeria] [Network Addr: 41.67.191.255] [Network: Netcom Africa] [Risk: Red]
 [IP Address: 94.92.53.178] [Time Opened: 09/13/2022 17:06:22] [Location: Boston, MA] [Country: USA] [Network Addr: 94.92.53.178] [Network: Verizon] [Risk: Green]
 [IP Address: 94.52.53.178] [Time Opened: 09/13/2022 12:54:18] [Location: Boston, MA] [Country: USA] [Network Addr: 94.52.53.178] [Network: Verizon] [Risk: Green]
 [IP Address: 192.168.10.153] [HTTP_HOST: open.r1.rpost.net] [SCRIPT_NAME: /open/images/LGy25hw0Z65C] [MDlx.gif] HTTP_ACCEPT:/*
 HTTP_ACCEPT_ENCODING:gzip, deflate HTTP_HOST:open.r1.rpost.net
 MSOffice 16) HTTP_X_FORWARDED_FOR:192.168.10.153
 _AMZN_TRACE_ID:Root=1-632d2601-68f7d3e527e10ac35f15
 deflate Host: open.r1.rpost.net User-Agent: Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/104.0.0.0 Safari/537.36
 forwarded-Proto: https X-Forwarded-Port: 443 X-Forwarded-For: 192.168.10.153
 /LM/W3SVC/5/ROOT 256 2048 C=US, S=US
 CN=tracking.rpost.com 0 CGI/1.1 on 256.0.0.0
 Server CA 2 CN=tracking.rpost.com 5 /LM/W3SVC/5/ROOT 256 2048 C=US, S=US
 vir26bBCMDlx.gif 192.168.10.153 192.168.10.153
 Dlx.gif open.r1.rpost.net 443 1 HTTP/1.1 Mozilla/5.0 (Windows NT 10.0; Win64; x64) AppleWebKit/537.36 (KHTML, like Gecko) Chrome/104.0.0.0 Safari/537.36
 gif */* gzip, deflate open.r1.rpost.net
 Root=1-632d2601-68f7d3e527e10ac35f15

**Activities occurring via a
VPN anonymizer.**

RPost patented (rpost.com/patents) including

(M) = activity determined to be on a mobile device.
 (VPN) = activity was detected at an anonymizing VPN endpoint location.
 Location = registered location of the detected network.
 Network = registered network associated with the internet protocol.

AI ID's Eavesdropping at Recipient | Alert


Email Activity Report Email Eavesdropping™ Alert

Original Recipient: ██████████@fgage.com

Security: Red

Activities: 3

Locations: 2



Email Age: 2 days 13 hours 57 minutes Pre-empt cybercrime.
After the hook is in, before the steal.

Risk Details: All Activities

Time (UTC)	Activity	Location	Country	Network Addr.	Network	Risk
03/07/2023 17:36:26	Open	Cape Town, WC	South Africa	41-13-220-44	Vodacom	Red
03/07/2023 17:23:39	Open	Vredenburgh, AL	United States	208-66-187-131	Pbtc-Arl	Green
03/07/2023 17:22:29	Open	Vredenburgh, AL	United States	208-66-187-131	Pbtc-Arl	Green

Original Message Details
 Subject: ██████████ RE: [External] RE: Registered: RE: [External] Re: Registered: ██████████ Denver, CO 80224: Settlement Statements
 Original Send Time: 03/07/2023 17:21:43 UTC
 Transaction ID: A0D06D08D3B014FE53963C511BF383DB4BCBDDBB

Metadata is for the Current Activity

[IP Address: 41.13.220.44] [Time Opened: 3/7/2023 5:22:29 PM] [REMOTE_HOST: 192.168.20.90] [HTTP_HOST: open.r1.rpost.net] [SCR IPT_NAME: /open/images_v2/Bth3kgHhw5Yo9B08cnTy2ly2TLGDBKsZ0f9GyKHzA0.gif] HTTP_ACCEPT:image/avif,image/webp,image/apng,image/svg+xml,image/*,*/*;q=0.8 HTTP_ACCEPT_ENCODING:gzip, deflate, br HTTP_ACCEPT_LANGUAGE:en-US,en;q=0.9 HT

AI ID's Eavesdropping at Recipient | Alert

Email Activity Report Email Eavesdropping™ Alert

Original Recipient: ██████████@fgage.com

Security: **Red**

Activities: 3

Locations: 2



Email opened in Alabama...
13 minutes later...South Africa...

Risk Details: All Activities

Time (UTC)	Activity	Location	Country	Network Addr.	Network	Risk
03/07/2023 17:38:26	Open	Cape Town, WC	South Africa	41-13-220-44	Vodacom	Red
03/07/2023 17:23:39	Open	Vredenburgh, AL	United States	208-68-187-131	Pbtic-Arl	Green
03/07/2023 17:22:29	Open	Vredenburgh, AL	United States	208-68-187-131	Pbtic-Arl	Green

Metadata: [IP Address: 41.13.220.44] [Time Opened: 3/7/2023 5:22:29 PM] [REMOTE_HOST: 192.168.20.90] [HTTP_HOST: open.r1.rpost.net] [SCRIP_T_NAME: /open/images_v2/Bth3kgHhw5Yo9B08cnTy2iy2TLGDBKsZ0f9GyKMzA0.gif] HTTP_ACCEPT:image/avif,image/webp,image/apng,image/svg+xml,image/*;q=0.8 HTTP_ACCEPT_ENCODING:gzip,deflate,br HTTP_ACCEPT_LANGUAGE:en-US,en;q=0.9 HTTP...

CIO from Shaddock National Holdings

“...With RPost's advanced eavesdropping technology, Shaddock National Holdings now has a crucial new tool in our arsenal to detect and thwart wire fraud attempts before they can cause any harm...”



Last Resort...
After the Hook is In...

www.RMail.com

Not Your Teen Hacker: Sophisticated

```

Received: (gmail 12795 invoked by uid 997)
Reply-To: "Zafar Khan" <zkh@rposts.com>
From: "Zafar Khan" <zkh@rpost.com>
To: <oolaa@capital.com>
Subject: RE: RPost // Form
Date: Wed, 24 Aug 2022 12:27:12 -0700
Message-ID:
<20220824122712.22b6b7fc97db0f08382459196d6faa32.96678adab0.wbe@email2
2.godaddy.com>
MIME-Version: 1.0
Content-Type: multipart/alternative;
    boundary="-----_NextPart_000_00CE_01D8C9E2.C6E30BF0"
X-Mailer: Microsoft Outlook 16.0
X-Originating-Ip: 191.101.174.156
Thread-Index: Adi5XAEMzFMvltxjTPy9gtIyeQgJBQ==
Content-Language: en-us
X-Sender: dairadgonzalez@grupo-scr.com
X-CMAE-Analysis: v=2.4 cv=G5HZr/o5 c=1 sm=1 tr=0 ts=63067b91
a=YhFoKVhr6EfV64qv3s3stQ==:117 a=xFjU67iHOGAA:10 a=GyKPe8ZBueAA:10
a=IkcTkHD0fZMA:10 a=biHskzX+2D44.10 a=AAAAA.0 a=2ndJNY-AAAA.0
a=RK8J0LL6AAAA:8 a=Nz8fPPzv
a=_W_S_7VecoQA:10 a=lqcHg5c
a=4846xE_ay_cA:10
a=0j_4LqNnfYYA:10 a=YkvB8rKJzNEA:10 a=ePc7Id30nn p3cMSUvwh:22
a=H8EIHR0j1Ldqz72LRATV:22 a=f1Dhm-D757aAiLfe-I
a=Ad6xFS00otyqcC0nTMvU:22
X-SECURESERVER-ACCT: dairadgonzalez@grupo-scr.com
X-STD: 0w1xoEH7RnKu4

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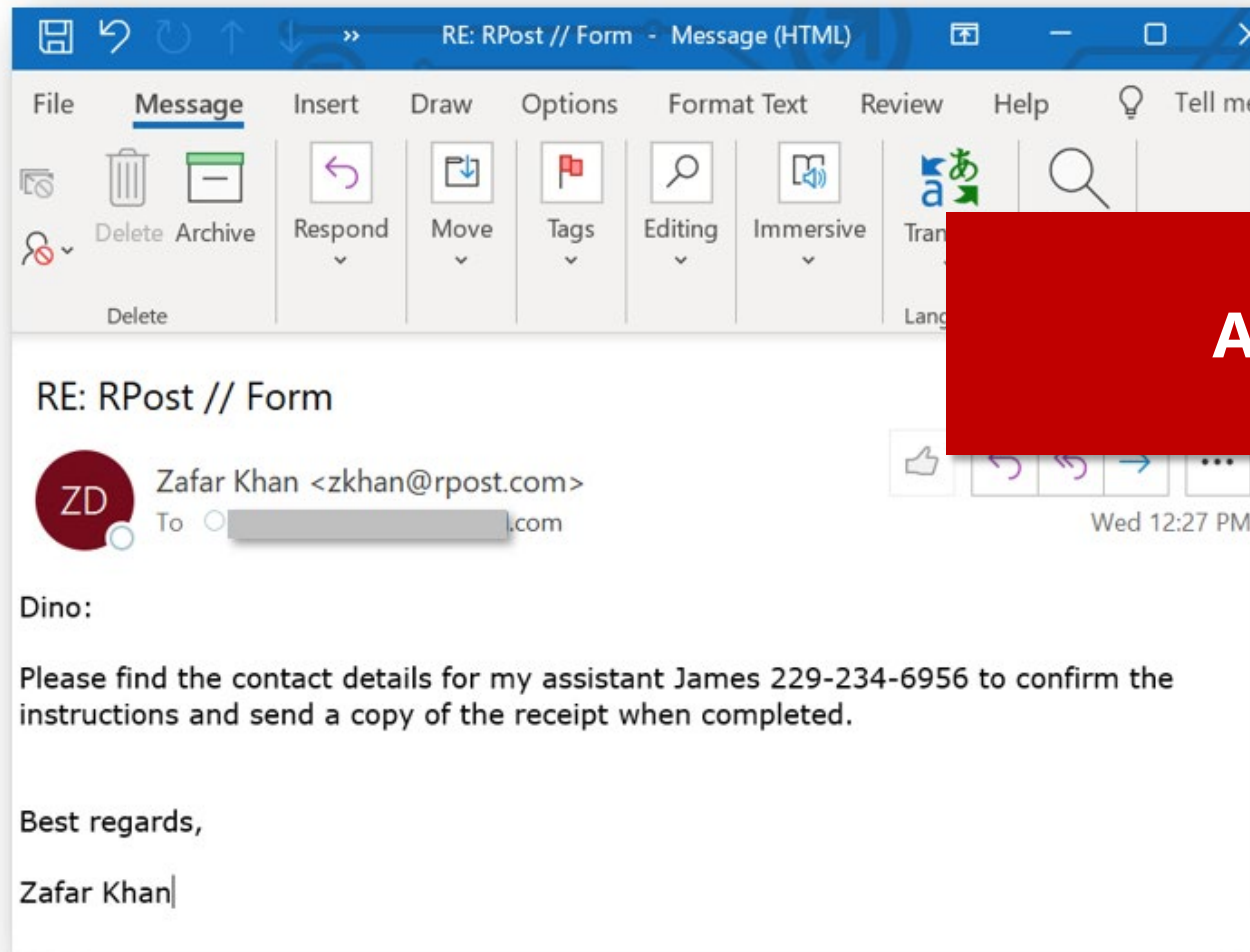
Reply-To: "Zafar Khan" <zkh@rposts.com>
 From: "Zafar Khan" <zkh@rpost.com>

From: zkh@rpost.com
 Reply-to: zkh@rposts.com

X-SECURESERVER-ACCT: dairadgonzalez@grupo-scr.com

Relayed via conglomerate's
 "secure" server

Not Your Teen Hacker: Sophisticated



Actual Email

Not Your Teen Hacker: Sophisticated

Send

To Zafar Khan <zkhan@rposts.com>

Cc

Bcc

Subject RE: RPost // Form

From: Zafar Khan <zkhan@rpost.com>
Sent: Wednesday, August 24, 2022 12:27 PM
To: [REDACTED].com
Subject: RE: RPost // Form

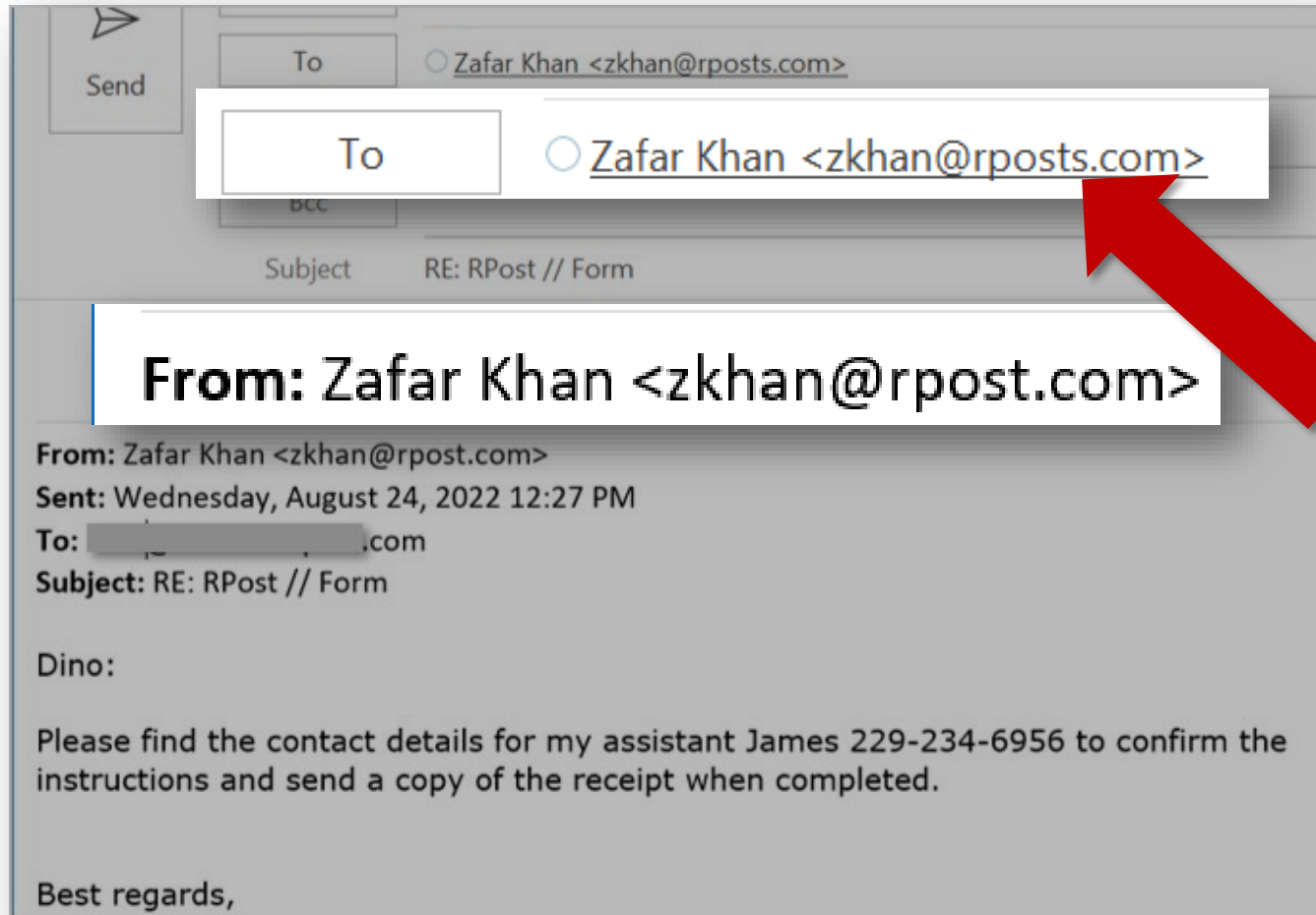
Dino:

Please find the contact details for my assistant James 229-234-6956 to confirm the instructions and send a copy of the receipt when completed.

Best regards,

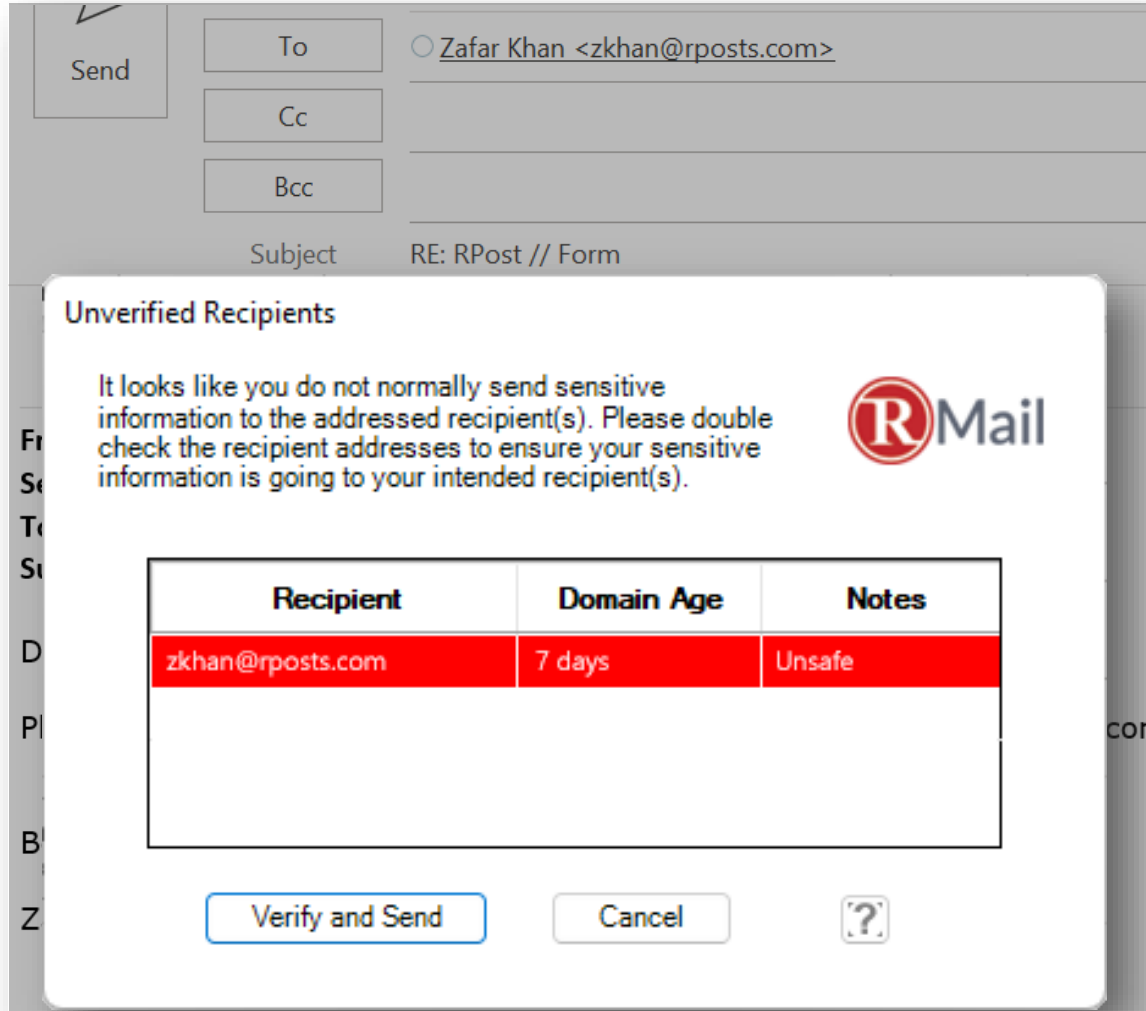
Actual Email

Not Your Teen Hacker: Sophisticated



From: zkhan@rpost.com
Reply-to: zkhan@rposts.com

Wire Fraud Protect | Sophisticated Attack



Lookalike Domain™ Alert

AI real-time Internet data analytics identifies “lookalike” domains.

Insights are provided in milliseconds after the send button is clicked.

Wire Fraud Protect | Sophisticated Attack

Send To

Cc

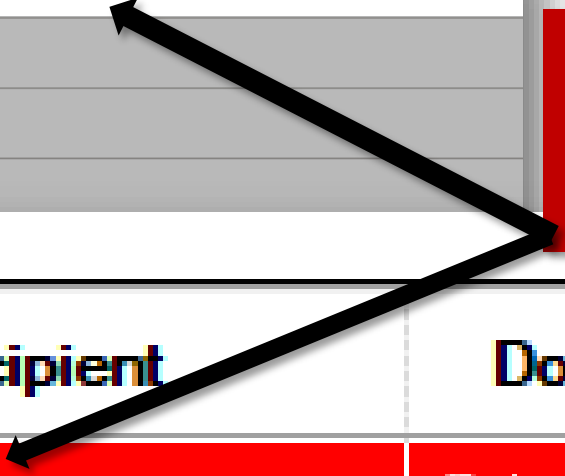
Bcc

Subject RE: RPost // Form

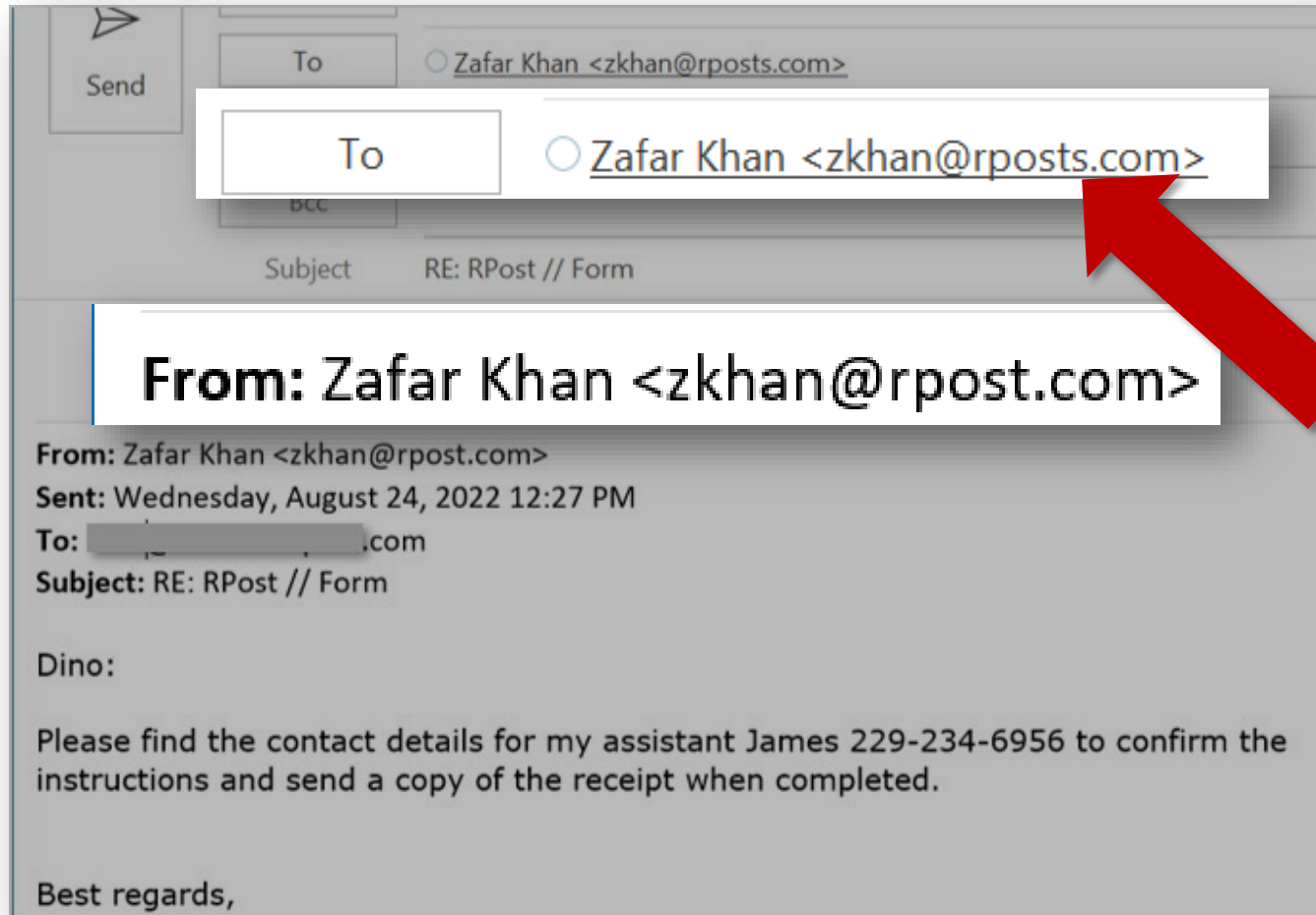
Best
Zafar

From: zkhan@rpost.com
Reply-to: zkhan@rposts.com

Recipient	Domain Age	Notes
zkhan@rposts.com	7 days	Unsafe



Not Your Teen Hacker: Sophisticated



From: zkhan@rpost.com
Reply-to: zkhan@rposts.com

Financial Snapshot

2022 Q4

→ REVENUE

GROWTH
DIVERSIFIED
GLOBAL

→ EARNINGS

POSITIVE

→ NET INCOME

POSITIVE

→ EBITDA GROWTH

POSITIVE

→ REVENUE VS. EXP. GROWTH INCREASE

→ SATISFACTION, RENEWALS STRONG ANNUITY

Continuous Innovation & Evolution



Continuous Innovation & Evolution

Focus on targeted sales into enterprise organizations, for specialized processes. Good entry point.



KAISER
PERMANENTE®



أدنوك
ADNOC

Continuous Innovation & Evolution



Our Manifesto: Enterprise grade, feature rich, friendlier to work with, AND more affordable. This is resonating.



Continuous Innovation & Evolution

Coca-Cola

JUNGHEINRICH

MCKESSON



Allianz 

“

We were using two different electronic signature platforms. We went to tender and looked at four. More options were ticked with RSign. What enthused me more was the innovation not only now, but the planned – the platforms we had been using were becoming a bit stale. RSign was not just looking at here and now but future proofing for down the road.

It was quite a simple transition to RSign.

”



Paul Davis

Commercial Manager, Impellam

Continuous Innovation & Evolution



PRE-Crime



Continuous Innovation & Evolution



RPost patented (rpost.com/patents) and patents pending.



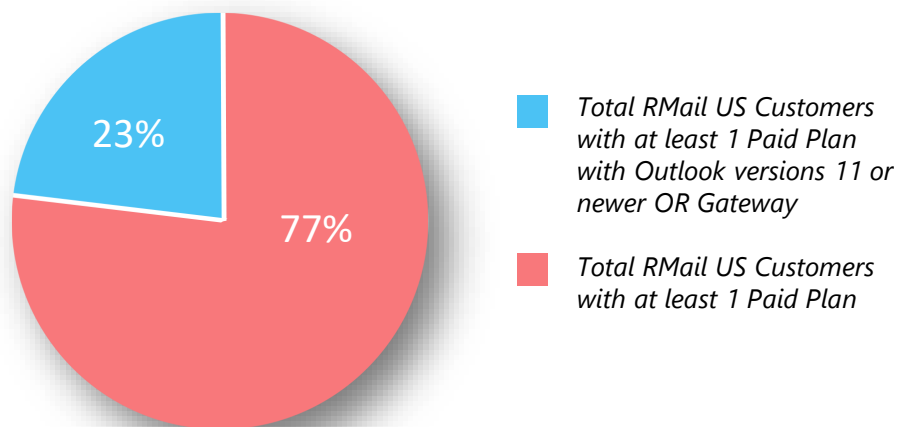
First, Optimize Utilization with AI

Maximize activations: Gateway

Maximize utilization per user: Outlook AI and Gateway

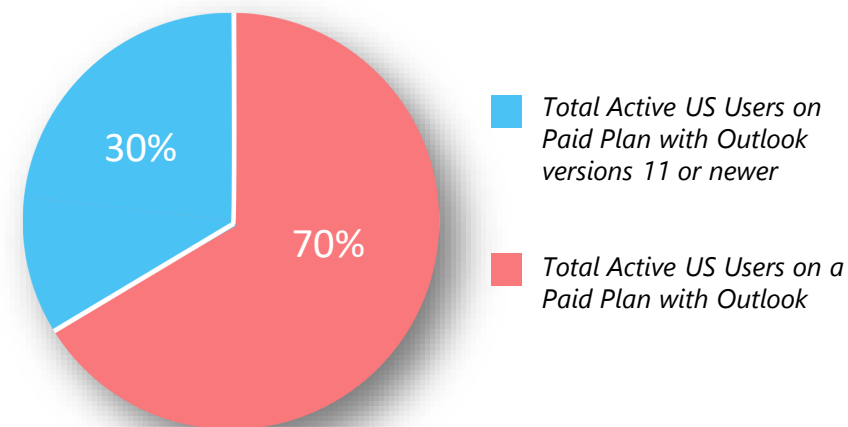
Build into Current Experiences: Apps/API/Integrations

RMail Security Automation Thermometer



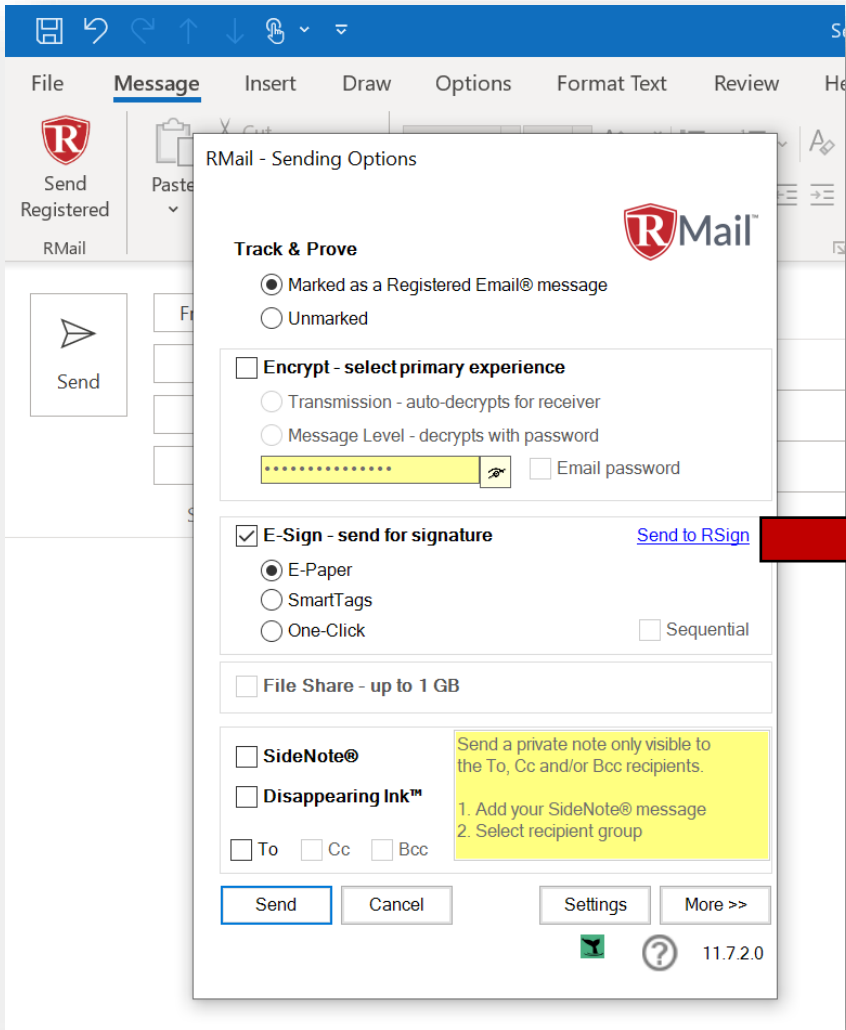
US Direct Sale Customers w/ at least 1 Paid Plan, by Customer count

RMail Security Automation Outlook

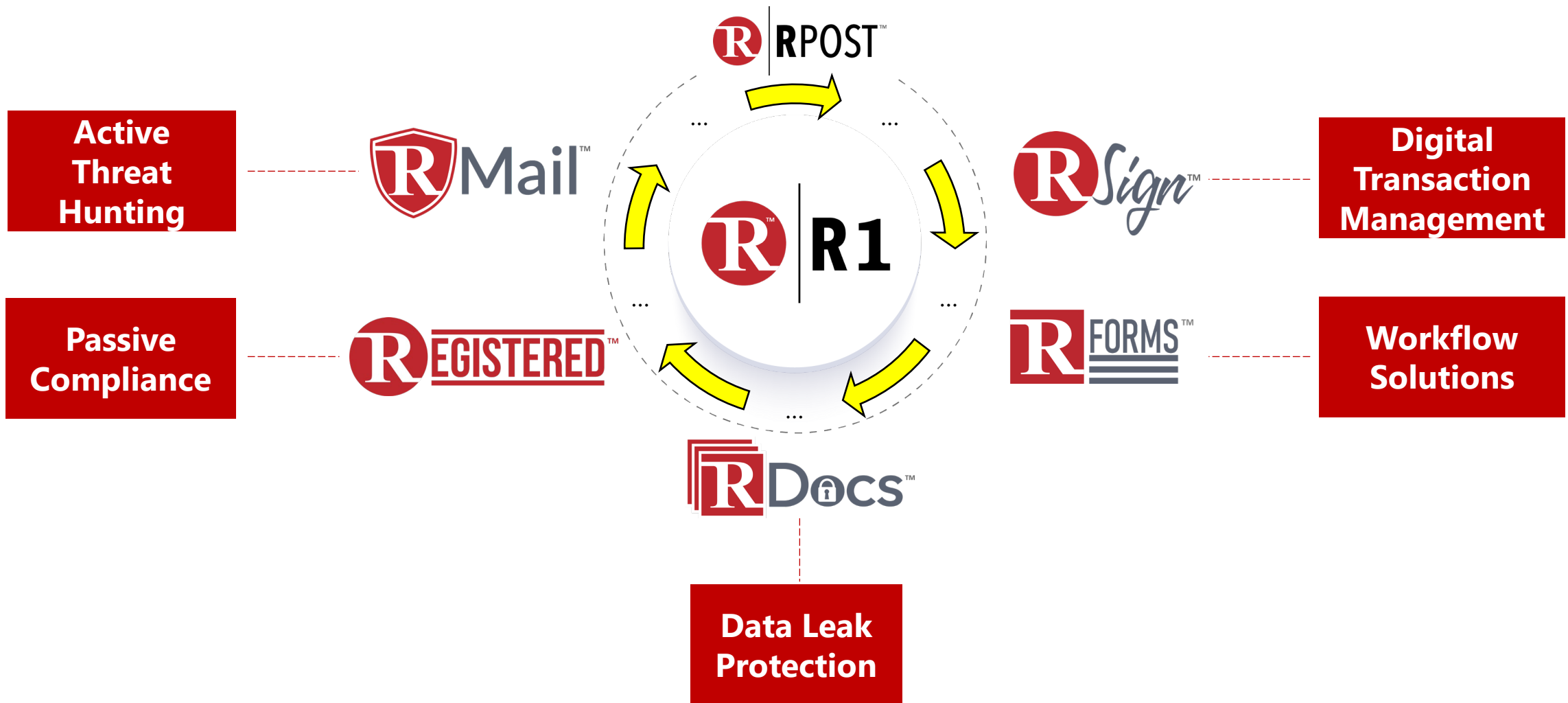


US Direct Sale Users w/ at least 1 Paid Plan, by User Count

Then Make the Cross Sale Inherent



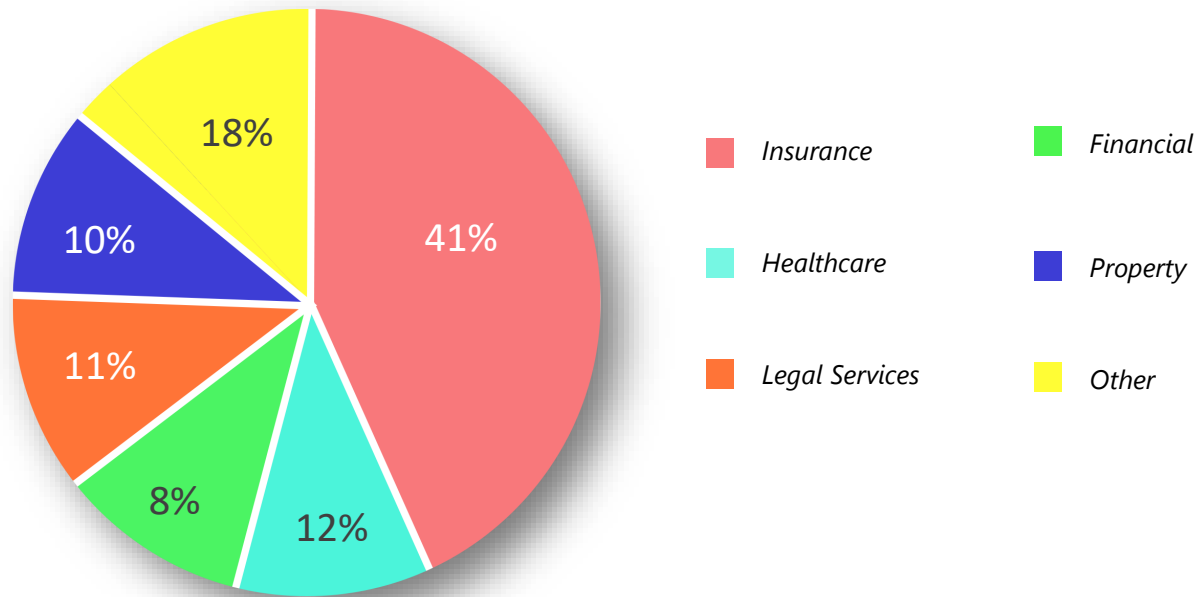
Power of the Cross Sale



Quality of Revenue: Diversity of Industries

Main industries for small business sales.
 Messages and documents of consequence.

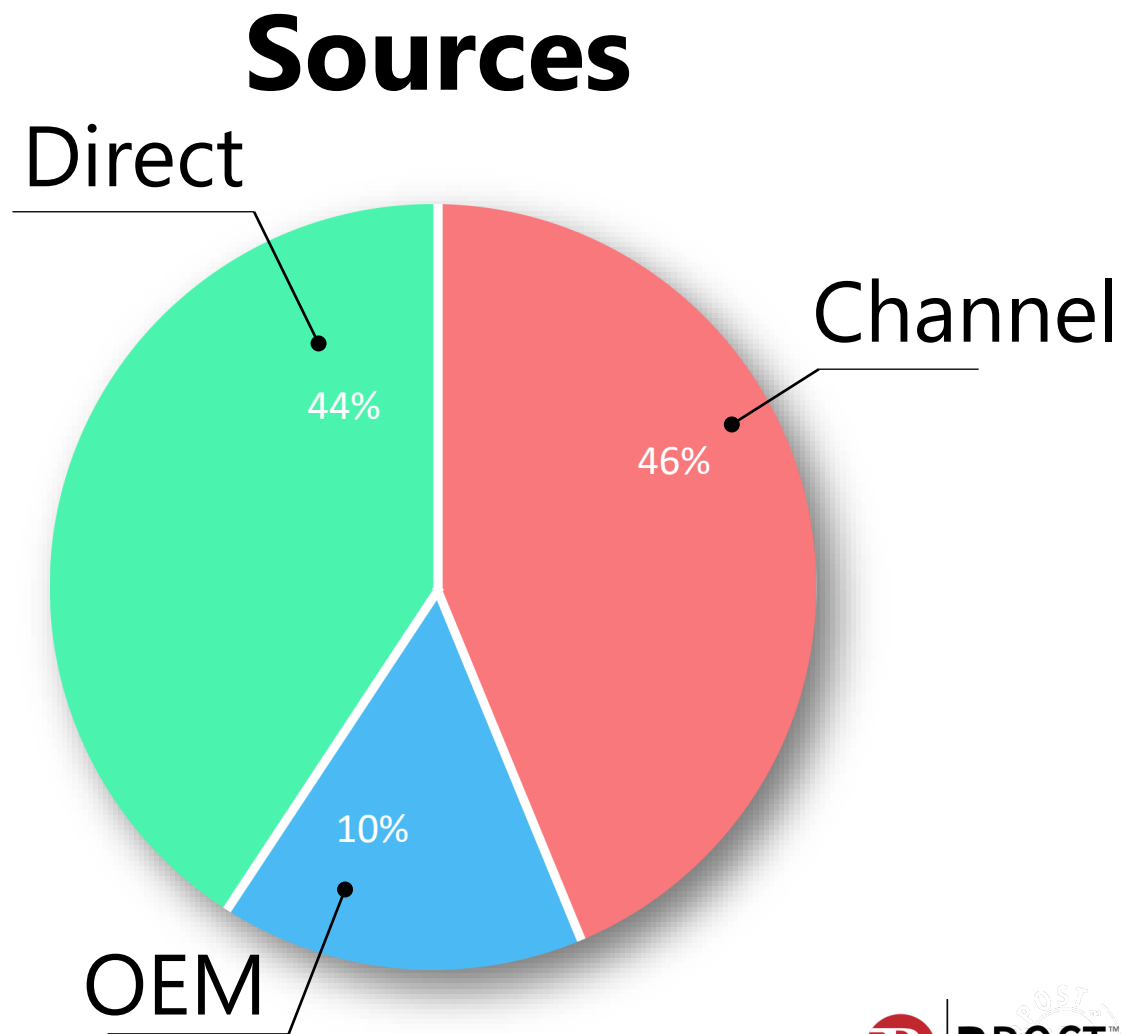
RMail Total Number of Customers by Industry



US Direct Sale Customers, by customer count

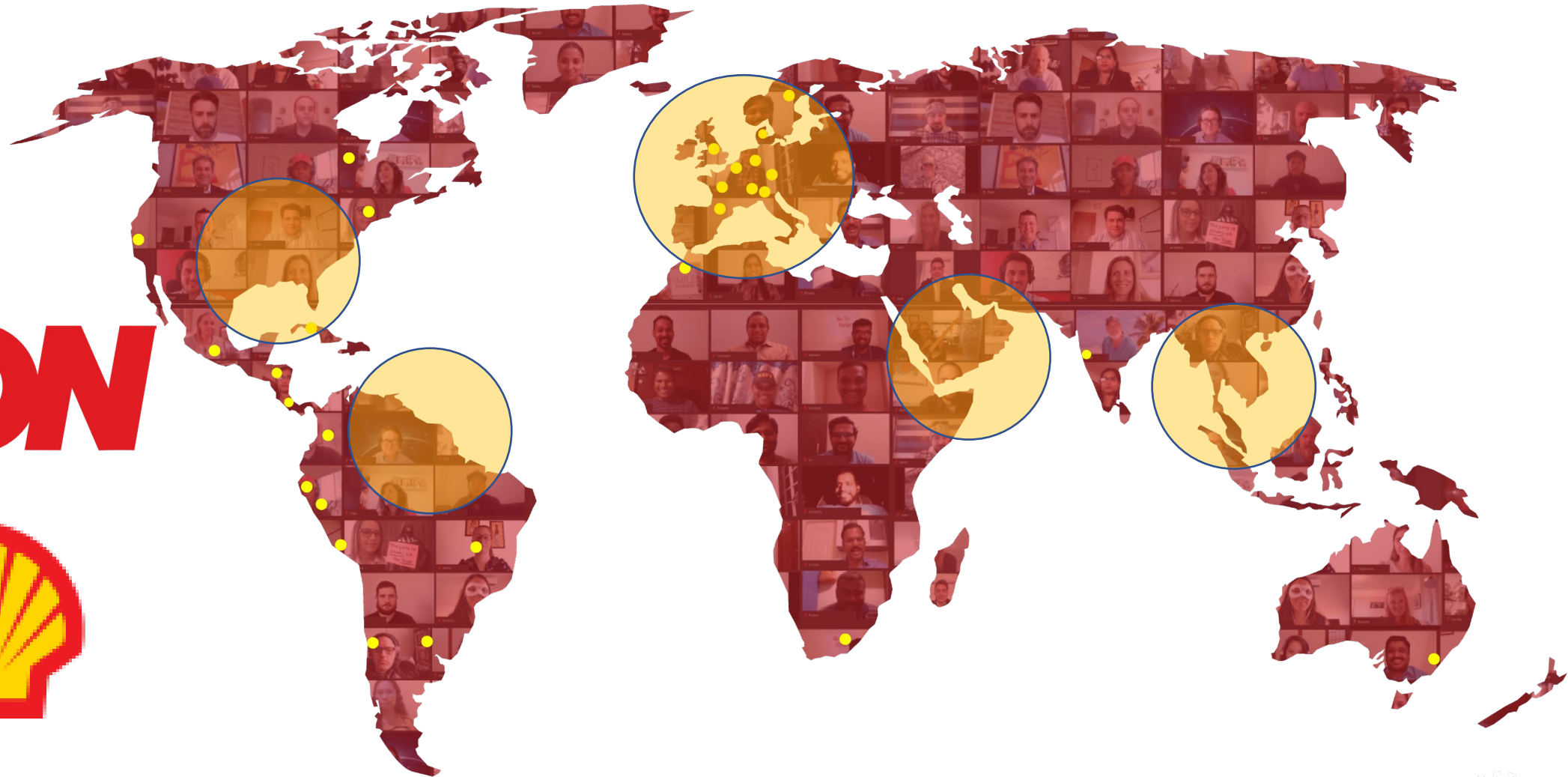
Quality of Revenue: Diversity of Sources

- Standard Pricing: \$15/user/month
- All customers are recurring revenue
- Renewals: 99%, 10 year "annuity"
- Diversified by
 - company size
 - Industry
 - geography
 - source

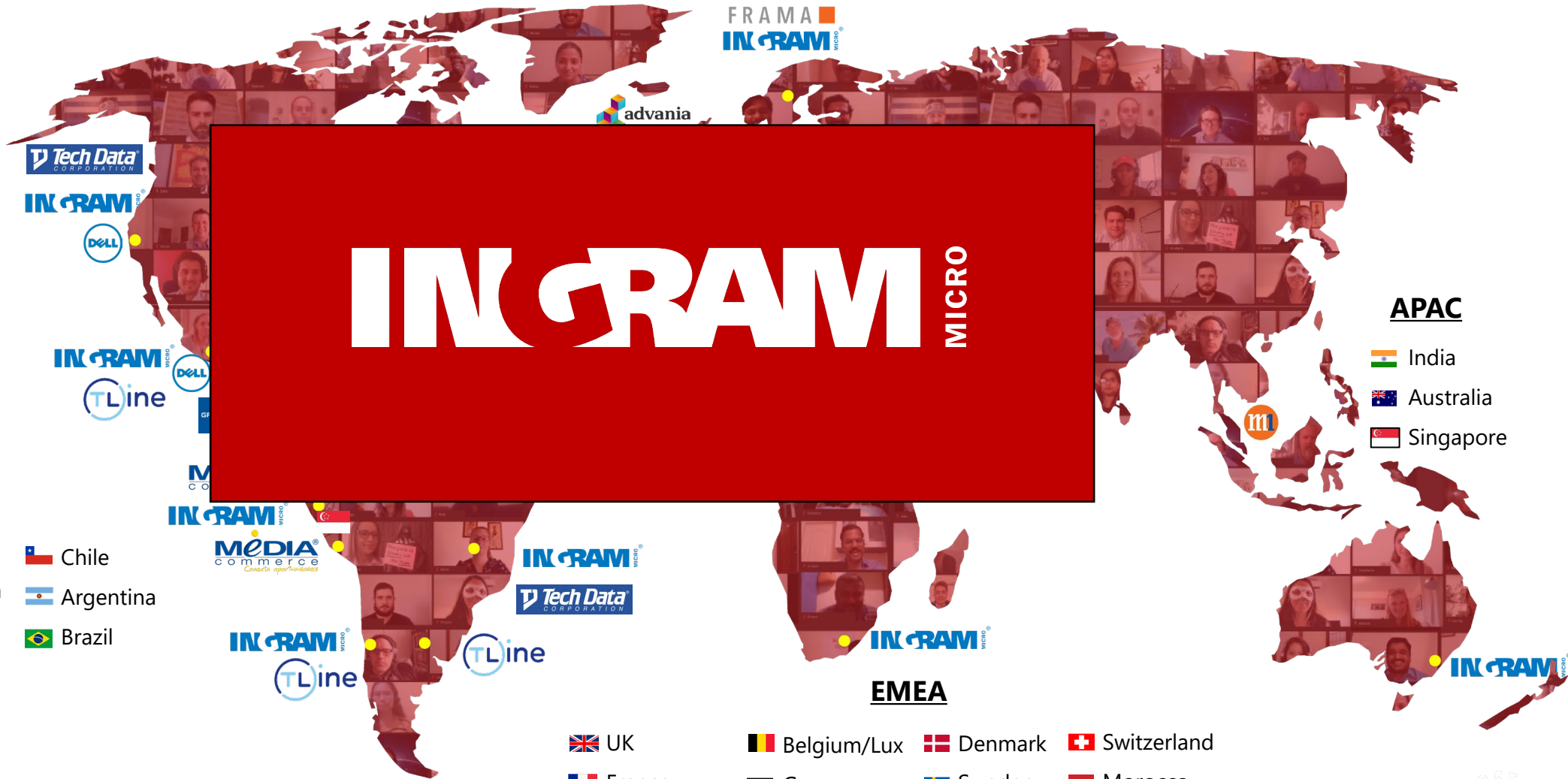


Direct Example: Registered Encryption

AON



Channel: Worldwide, an Elite Group



Americas

-  USA
-  Canada
-  Mexico
-  Costa Rica
-  Panama
-  Guatemala
-  Colombia
-  Peru
-  Chile
-  Argentina
-  Brazil

APAC

-  India
-  Australia
-  Singapore

EMEA

-  UK
-  France
-  Netherlands
-  Belgium/Lux
-  Germany
-  Austria
-  Denmark
-  Sweden
-  Norway
-  Switzerland
-  Morocco
-  South Africa

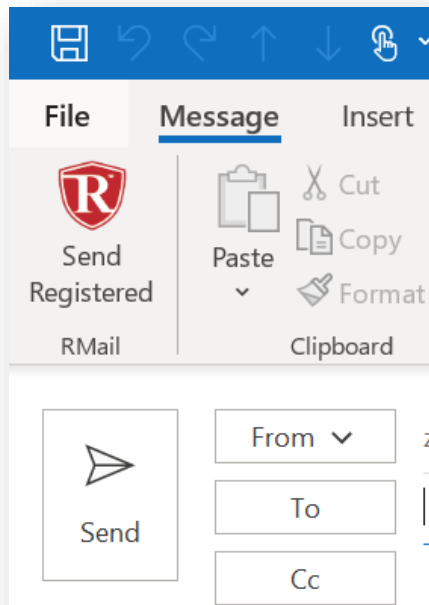
Client Analysis | Why “RMail AI”?



We have everything money can buy from Microsoft... We still NEED RMail.

Reason we like RMail AI

- Email encryption easy enough (for recipients) to use a lot (for security AND GDPR compliance)
- Registered Receipt™ proof of content delivered plus proof of privacy compliance
- AI auto-training for senders, recommendations at the UK user-level (**without touching global policies).



AON

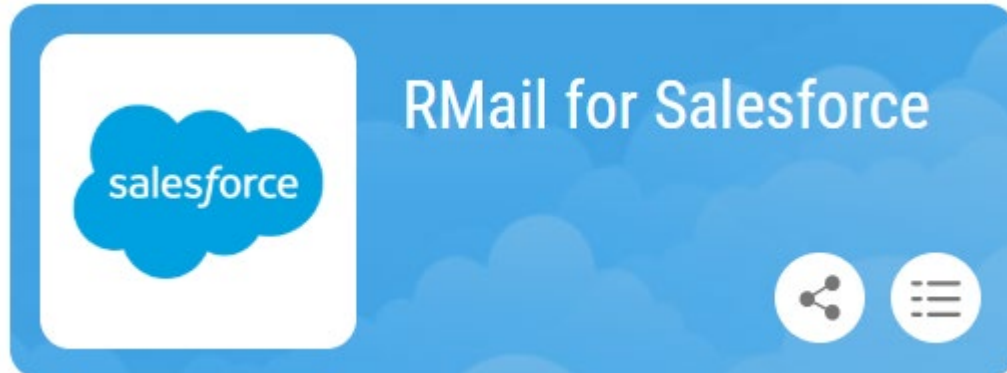
Client Analysis | Why “Registered”?



We are targets of the regulators and cybersleuths for patient privacy concerns...

Reason we spent 1 year vetting and procuring Registered Email™?

- We need to send **Registered Encrypted**™ email from our Salesforce.com application.
- We need the **Registered Receipt**™ proof of content delivered plus proof of privacy compliance.
- AND... we need the recipient physician to be able to **REPLY ENCRYPTED** from within the received email.



**KAISER
PERMANENTE®**

Client Analysis



 **JUNGHEINRICH**



“ With RSign, we can be more efficient. We are very happy with RSign.

-- *Jungheinrich*

Nicole Stiller

Global E-Sign Leader

K K

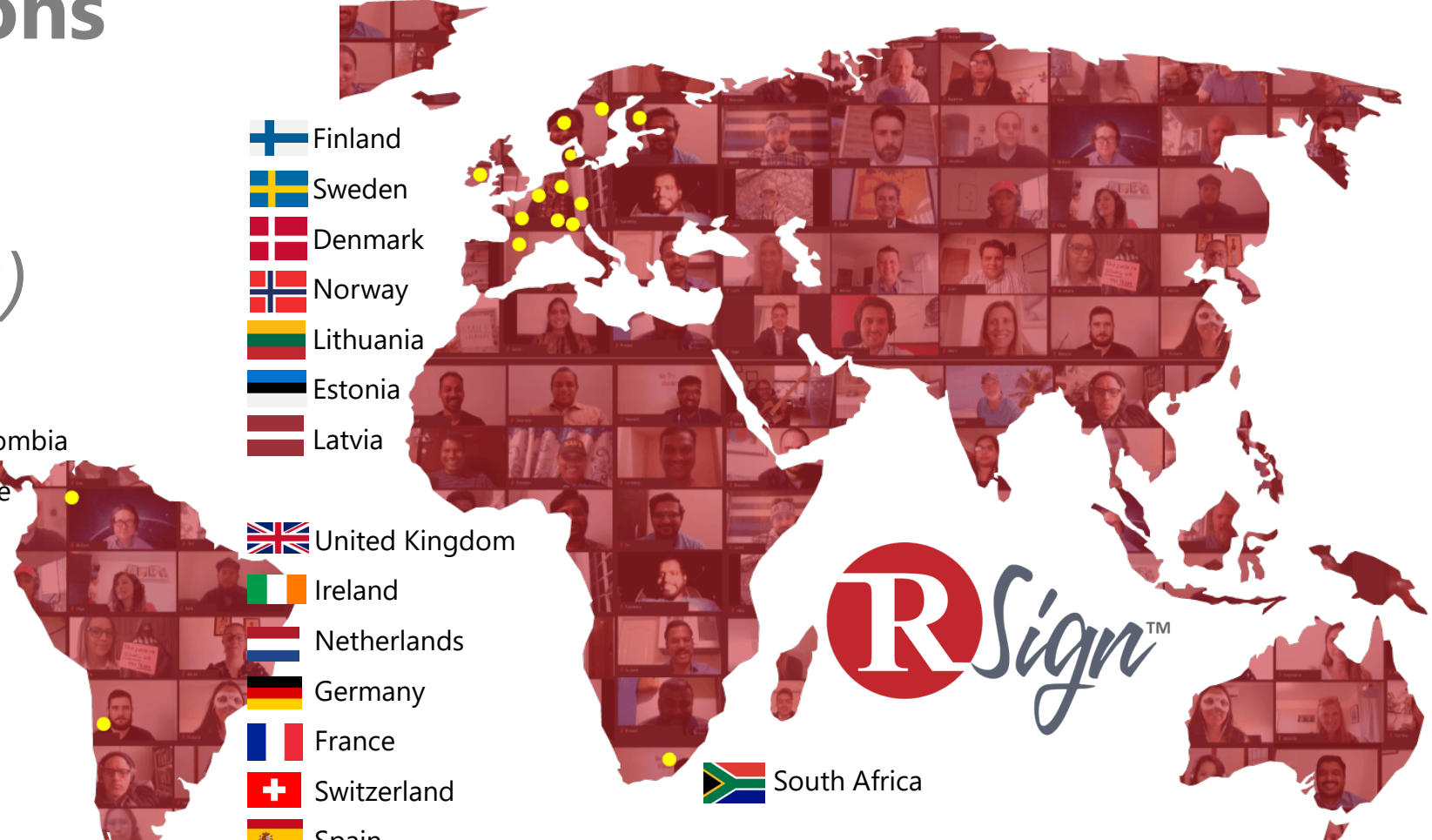
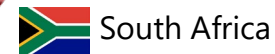


Client Analysis

40 Organizations
22 countries
15 languages
(and expanding)



-  Finland
-  Sweden
-  Denmark
-  Norway
-  Lithuania
-  Estonia
-  Latvia
-  United Kingdom
-  Ireland
-  Netherlands
-  Germany
-  France
-  Switzerland
-  Spain
-  Belgium
-  Poland
-  Hungary



Monetization: Strategies



Product:

- E-Security, Unique Product Positioning
- Digital Transaction Management, Compete at Enterprise Level

Industry Presence:

- Diversity of industries
- Diversity of geographies
- Diversity of company size

Scale & Annuity:

- Proven success selling through channel (scale new customer growth)
- Proven success with cross-sale and upsell (per-customer-growth)
- Product loyalty and customer retention (retain existing base)

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Company Structure

Bermuda Parent Company

- **Wholly owns operating subsidiaries**

US, UK, CR, BR, IN, CH

- **Subsidiaries: ~200 staff, main office hubs in**

Los Angeles, California

Manchester, England

Hyderabad, India

San Jose, Costa Rica

Buenos Aires, Argentina

~50-50

- Half Product/Tech
- Half Sales/Marketing/Ops



Company

Share Rights, Investor Risk Mitigation

Preferred A

- **Anti-dilution protection (weighted average)**
- **Board representation (2-2-2)**
- **Transaction approval (>50% of class)**
- **Liquidation preference (1:1)**

Next Steps | Accredited Investors Only

Contact: RPost.com/Oxford

Saturday Lunch Table

Saturday Afternoon 1:1

Locations

Los Angeles

Boston

London

San Jose, CR

Sao Paulo

Buenos Aires

Hyderabad

www.rpost.com

We're the global leader in premium, feature-rich and more affordable e-signature and cybersecurity services, and we've been continuously innovating for our customers the world over since 2000. We're the one app or integration that can replace all others. From within our three main platforms, RMail® e-security, RSign® e-signatures, and Registered™ e-compliance, we're everything our customers need when it comes to email, document and form security, compliance, and workplace acceleration -- track, prove, e-sign, encrypt, share, certify, control. We do what no other company does -- all in one.

We thrive on ensuring that we are artisans and experts in everything we do: secure and certified email encryption for privacy and compliance; e-signatures and web forms to ease digitization of workflows; e-delivery tracking to prove important communications; managed file transfer to simplify secure sharing of large documents and sets of files; document-level digital rights management to empower control of document access even after transmission; and AI-infused apps to prevent data leaks by minimizing human e-security errors. This is why more than 25 million users have enjoyed our RMail, RSign, and Registered services for two decades in 193 countries. Our mission is to help our customers worldwide communicate and transact electronically in the most secure, compliant, and productive ways possible and to continuously innovate our products to support their evolving needs. We successfully accomplish this through our expert teams and partners everywhere.